

Idaho Falls Real Estate School

IFreschool.com

Local Classes. More Choices. Great Prices.

(208) 604-2464



An Idaho Real Estate Commission-certified Education Provider

Idaho Real Estate CE Classes

In Idaho Falls September 26th & 27th

— 1301 E. 17th Street, Idaho Falls (basement of Assist-2-Sell building)

() C2011: Core 2011

Monday, September 26th

8:30 am - 12:30 pm

\$50

4 credits. This is the new 2011 Core class required each Idaho licensing period. Includes recent Idaho court cases, Idaho legislative actions, and three hot topics: 1) Agency in a Changing Market 2) Adverse Material Facts and 3) Real Property Interests in Bankruptcy. Can use as elective if have already taken another Core class this licensing period.

() E0773: Negotiations & Closings

Monday, September 26th

1:30 pm - 5:30 pm

\$50

4 credits. Getting --- and holding deals together --- is tough in today's environment. This course focuses on getting more closings by reducing barriers to a successful transaction through emotional neutrality, understanding personalities, pulling negotiations together, resolving contingencies, etc.

() E0776: Residential Real Estate Forms

Tuesday, September 27th

8:30 am - 12:30 pm

\$50

4 credits. Boost your understanding of key IAR forms including the 2011 seller representation, buyer representation and purchase & sale agreements. A great course for boosting your professionalism and skill.

() E0280: Copywriting & Photography that Moves Property Fast

Tuesday, September 27th

1:30 pm - 5:30 pm

\$50

4 credits. In today's tough markets, it is critical to aggressively market your listings. The point of beginning is a great write-up and superior photos that showcase the property. Lots of examples of inferior photos and the opportunity to practice improving your drafting skills. Lots of fun!

Ways to Register

- 1) Go to IFreschool.com 2) Complete & fax this form to 800-514-5778 3) Call 208-604-2464
4) Mail this form to 2320 Richards Ave., Idaho Falls, ID 83404 with check or credit card info.

Name:

Name on Card (if different):

Type of Credit Card (circle): Visa Mastercard American Express Discovery

Credit Card Number:

Expiration
Date:

Three digits on back
(4 digits on front of Am Ex):

Mailing address for Credit Card Bill (also include city, state & zip!):

Phone Number: